

Setracon, Inc. and The NohBell Group proudly announce PAIR-PM™

Risk Method plus Project Management

Announcing



PAIR-PM™ — Process for Assessing Infrastructure Risk

Hurricanes Rita and Katrina have made us painfully aware that our lives depend upon critical infrastructure, key systems, and continuity of essential operations. The loss of life, property and the breakdown of emergency services has prompted change at every level of government. Consequently, the traditional means of competing for homeland security grants & funds are no longer the status quo. New factors like criticality, vulnerability, population and cost/benefit are being used to determine funding allocations.

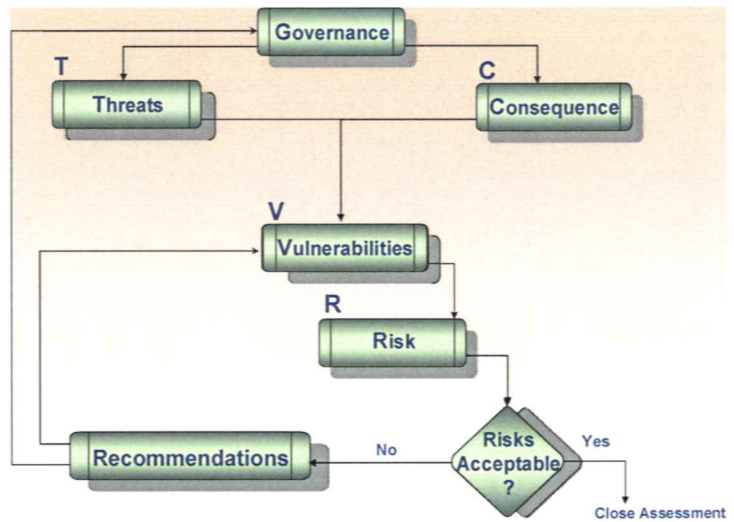
risk, threat, and vulnerability. Most had good aspects, but all had shortcomings.

Partnered with The NohBell Group, months of research and development were conducted to help answer the new DHS guidelines. The short list included most of the Sandia Risk Assessment Methodologies (RAM).

The RAM processes if applied correctly lead to the most comprehensive and qualitative assessment of any system available. The RAM processes are rigorous, tough, and take a holistic approach to risk assessment.

However, in actual practice during large scope assessments, several critical areas of improvement were discovered. Things like speed, cost, ownership and project management made these methodologies cumbersome, expensive, difficult to manage and more times than not, led to missed expectations. These and other factors detracted from their effectiveness, desirability and eventual work products.

Enter PAIR-PM™. This evolved methodology is the first cross-sector risk



methodology that supports an all-hazards approach, improving the assessment, resulting in a faster, less costly all hazards methodology.

PAIR-PM™ builds on the DEPO process (Design and Evaluation of Physical Protection Systems) and elements of RAM-WSM (Risk Assessment Methodology for Water Utilities) and RAM-CSM (Risk Assessment Methodologies for Communities). There are several improvements like exceptional project management, automated forms, an expanded PairWise comparison exercise, and concurrent and iterative steps.

The result is a cross-sector assessment process that considers inter-dependencies, public/private stakeholder participation, localized mission objectives, threat, and impact to communities.

PAIR-PM™ is an enterprise-wide process which lends itself to critical decision-making, trend analysis and support for Six Sigma concepts and practices.

Setracon Inc. and The NohBell Group have successfully applied PAIR-PM™ to several large scope assessments resulting in a better assessment at a significant cost savings to the client.

Inside this issue:

The NohBell Group	2
Setracon, Inc.	2
Jeffrey Slotnick	3
Michael Keneipp	3
Training	3
PAIR-PM™	4
Headlines	4

The NohBell Group

TNG is a full service supply chain practice, providing a wide-range of services to clients ranging from manufacturing equipment engineering, plant layout, supply chain programs, strategic implementation and more.

TNG brings this expertise to a large array of companies from startups to multi-national corporations.

TNG team has accumulated over 100 years of international experience in engineering, manufacturing, supply chain, information technology and

security expertise. The founders have worked for Fortune 500 companies like General Motors, Frito Lay, Nestle, Proctor & Gamble, PACCAR and Starbucks Coffee.

TNG partners with outstanding firms to deliver the right business solution for each project. So it was 3 years ago when TNG partnered with Setracon Inc. on a risk, threat and vulnerability assessment in Washington State. The two companies have now provided this service several times and are currently developing a new Risk

method called PAIR-PM™.

TNG recruits and partners with only the most talented technical and business professionals of the highest character, who are recognized for their subject matter expertise.

310-120th Ave. N.E.
Suite 205
Bellevue, WA 98005

425.223.4253
mk@mohbell.com
www.nohbell.com



Setracon, Inc.

Setracon Inc., a Disabled Veteran-Owned Company possesses significant experience in conducting assessments using the Sandia Risk Assessment methodologies (RAM) and training others to use them. The company has proven abilities to manage projects with a large scope and is presently contracted to provide a risk, threat, and vulnerability assessment for Snohomish and Island Counties in Washington State.

The assessments encompass twenty-four cities, public and private infrastructures, across all seventeen Department of Homeland Security sectors.

Setracon Inc. has an industry reputation as a boutique security firm focused on excellence of product and service. Our technical expertise coupled with exceptional project management allows us to demonstrate to the client hour for hour where their investment is being spent. In this regard, we are very different from engineering

Firms that have entered this industry conducting assessments to achieve the infrastructure upgrades at the end. We are focused on the assessment as our principal process, as it is the foundation for trend analysis, good planning, and quality decision making.

P.O. Box 12173
Tacoma, WA 98412

253.538.9848
Jeff.Slotnick@setracon.com
www.setracon.com



Jeffrey Slotnick, PSP

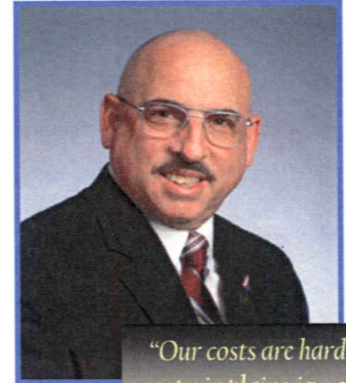
Jeff is the President of Setracon Inc. and holds several other prestigious positions, as Secretary for the ASIS Physical Security Council, Consultant to the Washington State Homeland Security Council, Infrastructure Protection Sub-Committee, and participates on the Federal Bureau of Investigation Board of Governance (Seattle

Office) for public and private partnerships in infrastructure protection and intelligence. He was recently published in the September edition of "American City and County Magazine," titled "How Safe is your City"

[http://
americancityand-
county.com/mag/
government_safe_city/
index.html](http://americancityand-county.com/mag/government_safe_city/index.html)

Our costs are hard costs; in plain view of the client and the work product can be reflected in weekly, bi-weekly or monthly reports, by line item. All contracts have come in either right on or under budget.

Mr. Slotnick is frequently requested to speak at industry conferences.



"Our costs are hard costs; in plain view of the client."

Michael Keneipp



"Security is not another business, it is a state of mind."

Michael is a senior executive, supply chain, information technology and security professional, with over 30 years experience. Michael has held leadership positions at Starbucks Coffee, PACCAR and Eddie Bauer before founding The NohBell Group. He has held the position of Vice President of Produc-

tion Services/Data Center Operations, and led the 100-person technical team, which supports the Starbucks Supply Chain Operations worldwide. This included systems and facilities located in Britain, Amsterdam, Singapore, Hong Kong, as well as several U. S. sites.

Partnering with Jeff, Michael has successfully led major risk assessments for agencies and counties in Washington State.

Michael is certified in RAM-WSM and is a member of the Project Management Institute.

Training

Setracon Inc. is certified at the trainer level and considered a subject matter expert in Risk Assessment Methodologies for Water Utilities RAM-WSM, Assessment Methodologies CVAMSM/RAM-CSM, PAIR-PMTM and Law Enforcement Vulnerability Assessment

Teams LE-VATSM. Over 2000 individuals have been trained in these methodologies, including Utility Managers, Utility Operators, City Officials, Engineers, Security Consultants, the United States Military, the Transportation Security Administration, and Local law enforcement officers.

Over the next several months, Setracon and The NohBell Group will be conducting targeted presentations to introduce PAIR-PM™.

PAIR-PM™ — The Beginning

Three years ago, TNG and Setracon partnered on a Risk, Threat and Vulnerability Assessment for a water district in Washington State. Since that time, the two companies have partnered again and again, applying and refining their approach.

From these organic beginnings, PAIR-PM™ has evolved into a fully functioning, richly featured "Best Practice" assessment methodology.

Keeping the core features of the Sandia methodologies, PAIR-PM™

adds real world steps and tasks, which provide speed, control and thoroughness.



has evolved into a fully functioning, richly featured "Best Practice" assessment methodology.

Headlines

The United States Fire Service Emergency Management Response Information Sharing and Analysis Center encourages the leaders, owners, and operators of the Nation's emergency services to resolve to proactively practice the protection of internal, critical infrastructures: the personnel, physical assets, and communication/cyber systems essential for uninterrupted response ability.

Identifying and reducing the vulnerabilities of internal, critical infrastructures will bolster protection and prevention and make the infrastructures more resilient to both manmade and natural disasters.

3 January 2006



"The department is investing federal funding into our communities facing the greatest risk and demonstrating the greatest need in order to receive the highest return in our nation's security," said

Homeland Security Secretary, Michael Chertoff. "Our nation's preparedness and the support of our emergency responders on the frontlines of the war against terrorism must be a shared effort. We will continue to champion funding on the basis of risk and need, and we urge Congress

to do the same to ensure that our finite resources are allocated and prioritized successfully." All eligible applicants must submit an investment justification, which identifies needs and outlines the intended security enhancement plan to be addressed with funding, to

meet the target capabilities outlined in the National Preparedness Goal. Investment justifications will be reviewed, scored and prioritized along with risk factors to determine which investments should be funded to best address needs and minimize risk.